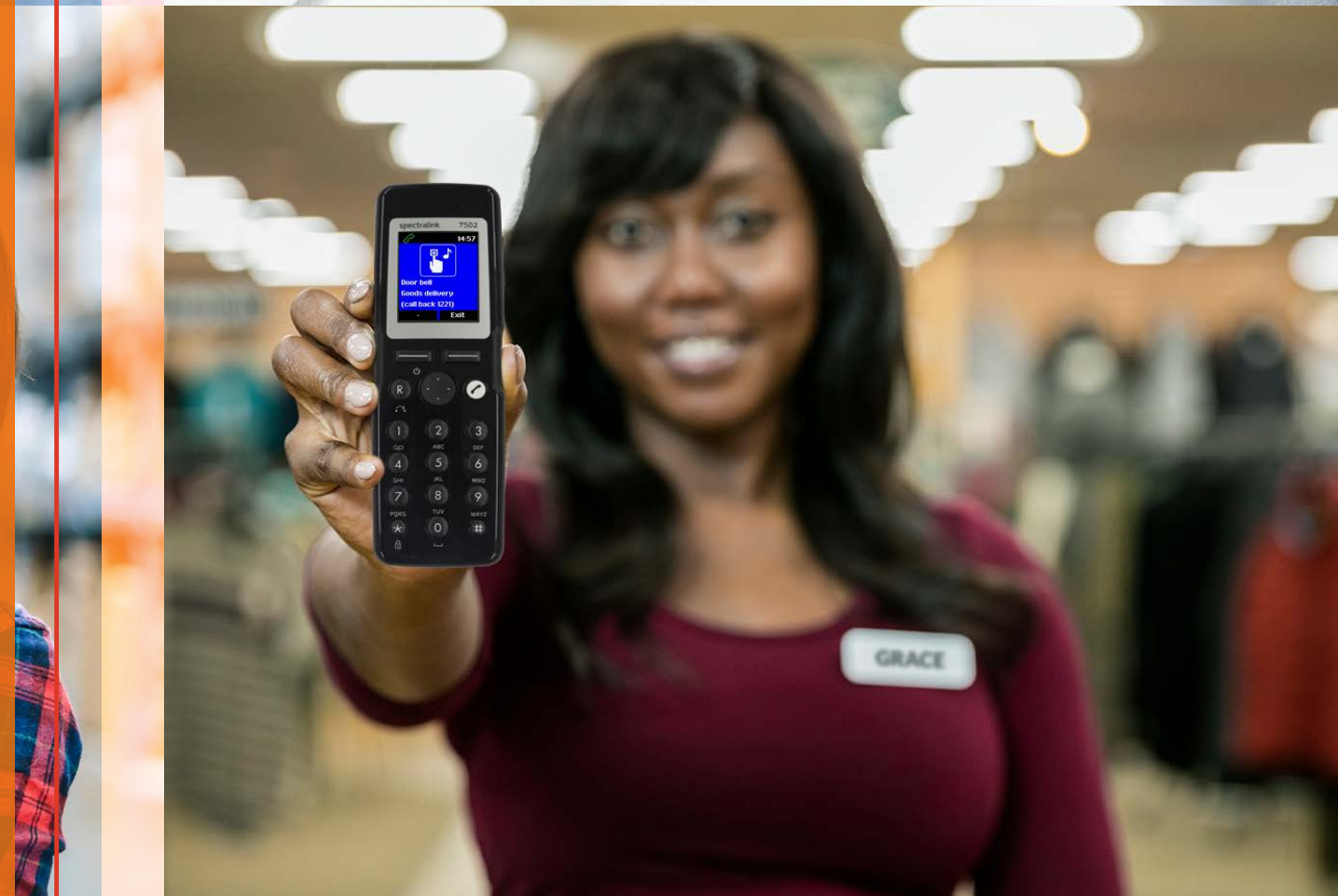


Teams in motion

We're  
with you.

Open guide

spectralink 





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# Looking for more unified communications?

Your mobile workforce has always had a central role to play in your business. Circumstances don't change that. But now, mobile communication has become even more critical and, at times, complicated. And when you've got different teams with different needs, you've got your work cut out.

Your mobile workers aren't fixed to one spot. They can't always be a part of everyday collaboration or conversations. But their role in your business is no less critical.







## So, you need to:

- Put information in the right hands, fast
- Turn insights into better business decisions
- Communicate and operate effectively

For connected, agile, and flexible teams in motion in the cloud, on-premises, or a hybrid model, **Spectralink** provides mobile, unified communications (UC) devices.

## So you can:

- Unite your people
- Connect systems and data through your UC estate
- Stay in touch securely
- Build on existing infrastructures
- Provide award winning handsets for both WiFi and DECT technology

In this short guide, you'll find out more about how **we're with you.**



Trying to  
unify a  
mobile  
workforce?





Communicate with voice, message, IM and more. And extend your reach securely with Spectralink devices.

We give your mobile workforce the devices to communicate through your UC platform. So, every member of your team, however and wherever they work, can be part of the collaboration. And your mobile workforce can collaborate just as effectively as your office employees and remote workers.

Wherever  
you're working...  
**We're  
with you.**





Want to  
integrate your  
UC software?





## Give your people the right tools to stay in touch on the move.

Whether they're doctors and nurses or shop floor workers and shelf stackers. Communicating face to face or through video chat. And connect across third-party solutions to align your UC with one hardware estate.

We make it easy to communicate by voice, message, IM, and more, with fully featured UC collaboration. So, you can keep information moving - even across different platforms, thanks to our recognised interoperability with vendors like Microsoft and Cisco.

However  
you connect...

**We're  
with you.**





Need some  
advice on  
your UC  
mobility?





Turn to our ten years of UC expertise in retail, healthcare, manufacturing, and hospitality.

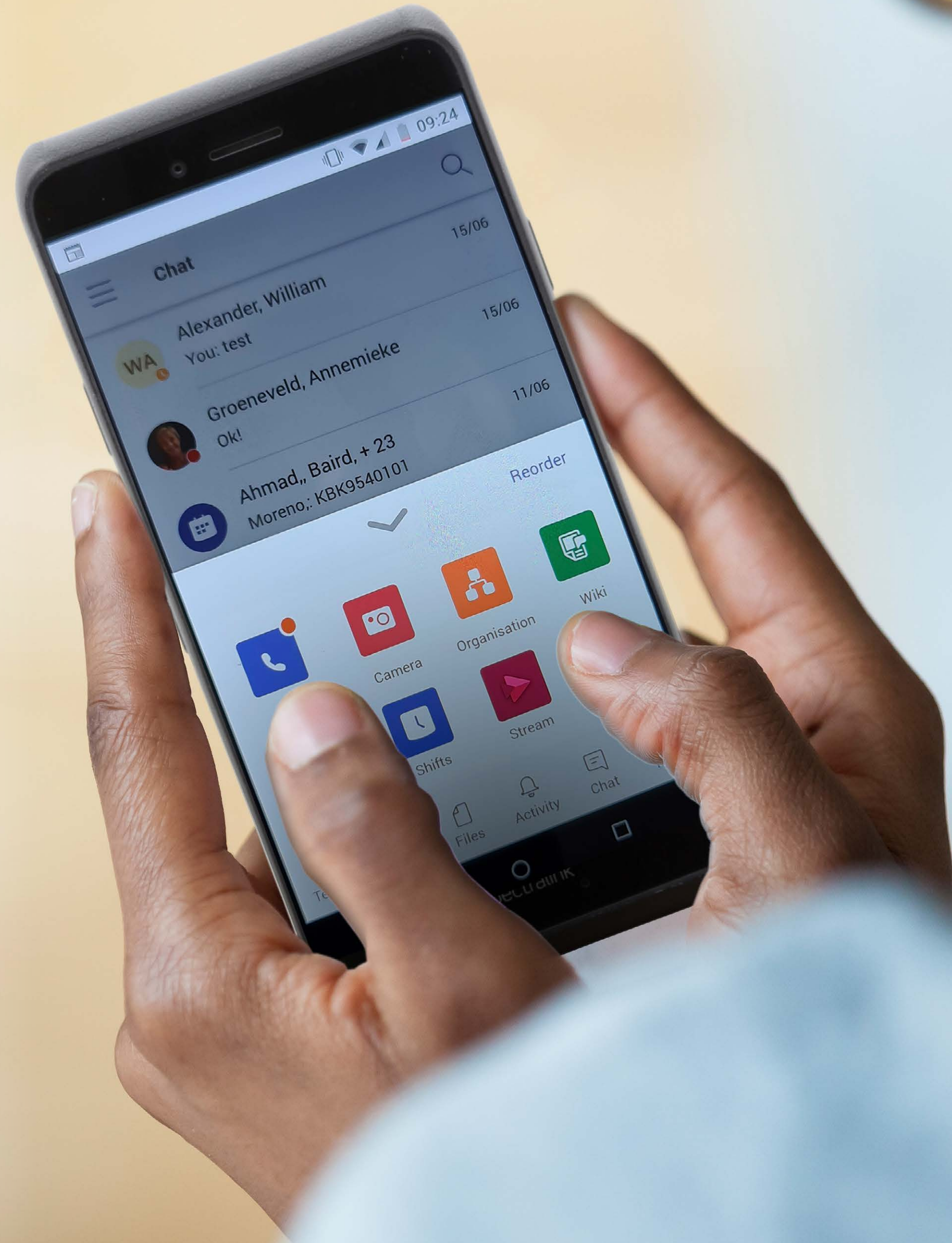
We understand the critical role of your mobile workforce, so we'll always give you and them the expertise, tools, and support to do their job effectively and safely. So, you can make business-critical decisions when they matter most. Build and maintain productivity gains to drive success. And, whether between colleagues or with customers and partners, communicate quickly and clearly.

Whatever  
your sector  
**We're  
with you.**





# The Spectralink approach





Of course, our offering goes beyond mobility, capability, and success. Take a look at the full set of five ways Spectralink is with you.

# 1 Secure in the knowledge



## Your challenges

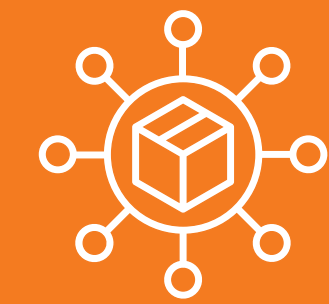
- Managing the security of your UC estate across devices
- Maintaining your UC performance
- Making sure you're getting the most value from devices for their entire lifespan

## How we're with you

- With a high-performing and secure UC network with advanced DECT and WiFi security
- With remote device management for easy deployment, process visibility, and reduced administrative costs
- With AMIE management systems to unite Spectralink hardware with tracking and device analytics



## 2 For the long run



### Your challenges

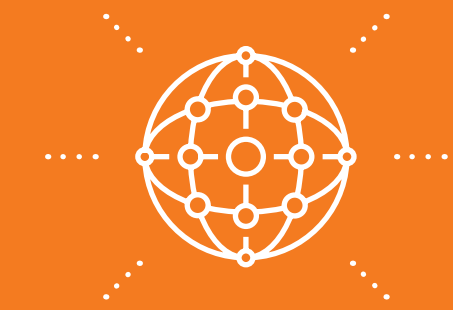
- Ensuring your systems are always up to date
- Finding a UC mobility solution platform that supports your UC platform of choice
- Needing to maximise the ROI on your UC platform

### How we're with you

- With market-leading mobility solutions that enable access to the latest innovations ensuring your UC estate is continually optimised
- With third-party recognition and award accreditations
- With global 24x7x365 support
- With our own SpectraCare maintenance service
- An accountable and dependable advisor



# 3 However you connect



## Your challenges

- Integrating with UC software
- Controlling the costs of ongoing management
- Building on your existing infrastructure with a clear plan and strategy for future UC capabilities

## How we're with you

- With interoperability with most UC providers, including trusted partnerships including Microsoft and Cisco
- With design and deployment support
- With our experience to take your legacy infrastructure to the cloud



# 4 Wherever you're working



## Your challenges

- Unifying a mobile workforce
- Meeting the different requirements of your teams in motion
- Keeping up with your evolving business needs

## How we're with you

- By uniting workforces across your UC estate
- With cross-team collaboration between multiple device types
- By connecting your mobile devices to a secure end-to-end voice and data infrastructure
- Spectralink DECT infrastructure is renowned for consistency and delivery of enterprise quality voice



# 5 Whatever your sector



## Your challenges

- Needing a communications solution that meets the demands you face
- Getting advice and expertise that you can rely on
- Proving capability and cost management to decision makers
- Getting a long-lasting return on investment

## How we're with you

- With easy set-up and configuration between wireless systems and existing infrastructure
- With an accountable and dependable advisor
- By providing a centralised management platform for ongoing cost control and analytics for ROI
- With an eco-system of communications partners, we'll tailor your solution to add value
- With a robust solution designed to function in your environment



Better  
teams in  
motion





# At Spectralink, we understand what's most important to your communications.

So, if you're looking for support in unifying your mobile workforce, office employees and remote workers, we're with you.

Connectivity, productivity, and cost-effectiveness are all top of the agenda. And it's through our capability, mobility, experience, trust, and success that we help you achieve those goals.

Spectralink is 100% focused on providing on-site mobile communication solutions to mobile workers based on the DECT and Wi-Fi standards, we're not distracted by anything else. We are in control of our own destiny with in-house R&D so we are in complete control of our roadmap and we are agile to service and support our customers' needs, we are not reliant on 3rd parties for creating our DECT solutions.



## **Northern Europe**

Craig Barrass Mobile +44 7769 327 011 | [craig.barrass@spectralink.com](mailto:craig.barrass@spectralink.com)

## **Central Europe**

Detlef Horn Mobile +49 175 590 1028 | [detlef.horn@spectralink.com](mailto:detlef.horn@spectralink.com)

## **Mediterranean**

Maribel Ojeda Jiménez Mobile +34 639 321 345 | [maribel.ojeda@spectralink.com](mailto:maribel.ojeda@spectralink.com)

## **Business Development Director**

Andy Macqueen Mobile +44 7847 426 057 | [andy.macqueen@spectralink.com](mailto:andy.macqueen@spectralink.com)

